**SINDHI HIGH SCHOOL,HEBBAL**

**ANNUAL EXAMINATION [2024-25]**

**SUBJECT: BUSINESS STUDIES (054)**

**SET B**

**Class: XI Max. Marks: 80**

**Date: 10.2.2025 Reading Time: 8:30 to 8:45 am  
No. of sides: 04 Writing Time: 8:45 to 11.45am**

***General Instructions*:-**

• The question paper contains 34 questions.

• Marks are indicated against each question.

• Answers to be brief and to the point.

• Answers to the questions carrying 3 marks may be from 50 to 75 words.

• Answers to the questions carrying 4 marks may be about 150 words.

• Answers to the questions carrying 6 marks may be about 200 words.

• All parts of a question should be answered in one place.

|  |  |  |
| --- | --- | --- |
| **1**. | Monday Market is an example of which type of itinerants.  a. Hawkers and Peddlers b. Market Traders c. Street Traders d. Cheap Jacks | **1** |
| **2.** | Code of conduct should be followed by which level of management?  a. Top Level b. Middle Level c. Lower Level d. All of these | **1** |
| **3.** | Match the following   |  |  | | --- | --- | | Column I | Column II | | (A) Walmart | (i) Departmental Undertaking | | (B) State Bank of India | (ii) Statutory Corporation | | (C) Bharat Heavy Electricals Ltd. | (iii) Government company | | (D) Railways | (iv) Global enterprise |   a. A(iii) B (iv) C (i) D( ii) b. A (ii) B (iii) C (i) D( iv)  c. A(iv) B (ii) C (iii) D( i) d. A(iv) B (i) C (ii) D( iii) | **1** |
| **4.** | Mohan mortgages his factory to Sham and get loan from him. Sham get it insured for fire. Which principle of insurance is applicable here?  a. Principle of Insurable interest b. Principle of Utmost Good Faith  c. Principle of Indemnity d. None of these | **1** |
| **5.** | Shipping bill is prepared by the exporter in order to-  a. reserve space on the ship b. to get the cargo physically moved into the port area.  c. obtain the custom clearance d. to get the port dues cleared. | **1** |
| **6.** | Which of the broad categories of industries covers oil refinery and sugar mills?  a. Primary Industry b. Secondary Industry c. Tertiary Industry d. None of these | **1** |
| **7.** | **Statement 1**: B2C variant of e-commerce enables a business to be in touch with its customers on round-the-clock basis.  **Statement 2**: Companies can conduct online surveys to ascertain as to who is buying what and what the customer satisfaction level is .  a. Both statements are true. b. Both statements are false.  c. Statement 1 is true and Statement 2 is false. d. Statement 2 is true and Statement 1 is false | **1** |
| **8.** | Under the principle of \_\_\_\_\_\_\_\_\_\_\_, the insurer has a right of standing in the shoes of the insured.  a. Causa Proxima b. Contribution c. Indemnity d. Subrogation | **1** |
| **9.** | **Assertion(A)**: Buying and selling of goods and services of goods and services within the geographical boundaries of world nation is called Internal Trade.  **Reason(R)**: Various modes of transport can be used to transfer goods in Internal trade.  a. Both (A) and (R) are true and (R) is the correct explanation of (A).  b. Both(A)and (R) are true but (R) is not the correct explanation of (A).  c. (A) is true but (R) is false.  d. (A) is false but (R) is true. | **1** |
| **10.** | The export procedure consists of first four steps .Identify the missing step  Receipt of inquiry and sending quotation →\_\_\_\_\_\_\_\_\_→ Accessing importers creditworthiness →Obtaining export license.  a. Trade credit b. Receipt of order or indent c. Excise clearance d. None of the above | **1** |
| **11.** | After even taking insurance the insured must take care of insured goods as he/she was taking  care before the insurance policy. This is related to\_\_\_\_\_\_\_\_\_.  a. Principle of good faith b. Principle of causa proxima  c. Principle of Mitigation of Laws d. Principle of insurable interest | **1** |
| **12.** | If the importer is unable to pay import duty on goods then goods are kept \_\_\_\_\_\_\_\_\_  a. in the clock room b. in the bonded warehouse  c. in the possession of ship owner d. None of these. | **1** |
| **13.** | Mrs. Rani Roy is always involved in the formation of the company. She mainly involves herself in conceiving a business idea and taking an initiative to form a company, so that a practical shape can be given to exploit the available business opportunities. Name the stage in the formation of the company in which Mrs. Rani Roy is involved.  a. Promotion b. Incorporation c .Registration d. Both a and c | **1** |
| **14.** | Liability of partners in a partnership business is generally of unlimited nature. But Neha joined a Partnership firm in the year 2018 as a partner. As per the provisions of the firm she joined, liability of at least one partner is unlimited whereas the rest have limited liability. Which of the following type of partnership is referred in the above case?  a. Partnership at Will b. Particular Partnership  c. General Partnership d. Limited (Liability) Partnership | **1** |
| **15.** | Rapid automobile Limited are well known manufacturers in the field of e-bikes. The company makes online transactions for purchase of tyres , battery etc. from different business units. Use of internet has given them much wider choice of suppliers and company finds this online buying very convenient and time saving. Identify the component of e-business being described above  a. B2C b. B2B c.C2C d. Intra-B Commerce | **1** |
| **16.** | \_\_\_\_\_\_ bridges the gap between the two by providing various services /utilities which are also known as Aids to trade.  a. Commerce b. Trade c. Auxilaries to trade d. None of these | **1** |
| **17.** | Out of the following document, which one is used for payment in case of export trade?  a. Letter of Credit b. Bill of Lading c. Both a and b d. All of these | **1** |
| **18.** | https://tse2.mm.bing.net/th?id=OIP.q3hRH7zvB-T6PrM21AMCeAHaHs&pid=Api&P=0&h=180Identify the tax introduced in the given picture  a. GST b. value added tax  c. Sales tax d. None of these | **1** |
| **19.** | A Bill of entry is filled by the \_\_\_\_\_\_\_\_\_\_\_\_\_  a. Exporter for getting the custom clearance b. Superintendent at the port  c. Importer for getting the custom clearance d. None of the above | **1** |
| **20.** | Who issues mate’s receipt on receiving the goods in the export trade?  a. Captain of the ship b. Dock Officer c. Importer d. Exporter | **1** |
| **21.** | Differentiate between e Business and Traditional Business on the basis of :-  a. Ease of expansion b. Human resource required c. Setting up cost | **3** |
| **22.** | ABC Ltd. wants to raise funds but there was a confusion regarding the selection of suitable source of funds. The company:-  a. Does not want to dilute the control  b. Does not want to put a fixed charge on company.  c. Wants to see the increase in market price of share.  On the basis of above information suggest a suitable source of finance and explain any two merits. | **3** |
| **23.** | Pranay Rubber Industries has decided to set up a business to manufacture rubber and plastic parts in the rural area of Kerala . The board of directors is not willing to invest more than Rs.10 crores in the business. For this purpose, they opted for labor-intensive technique due to easy availability of labor and to provide employment opportunities to the local people. They invested Rs.5 crore to acquire plant and machinery, Rs. 3 crore to buy land , bought raw material for Rs.1.5 crore and retained Rs.0.5 crore to meet day to day expenses.  a. Which act of the industries is applicable to the above company?  b. Name the category of the company in the stated under part(a)  c. State the investment limit in this category.  **OR**  Write a note on National Small Industries Corporation. | **3** |
| **24.** | Explain any three characteristics of entrepreneurship.  **OR**  Explain any three Intellectual property rights | **3** |
| **25.** | Chirag Rana insured his factory for Rs 50 Lakh against fire. Due to fire, he suffered a loss of stock worth Rs 18 lakh.  a. How much amount can he recover from the insurance company? Why?  b. State and explain the relevant insurance principle in this regard.  **OR**  Identify the type of Bank account highlighted in the following statement and explain :-  a. The money deposited in this account is repayable or withdrawn after a specified period.  b. A depositor can deposit a fixed amount say Rs.100 every month. | **4** |
| **26.** | Riya, Mayank and Naman, all the three are residents of the same village. All the three have completed their MBA. They want that the country should benefit from their education. With this aim all the three planned to set up a Small-Scale Industry. Explain the role of small business in India. | **4** |
| **27.** | Differentiate between Domestic business and International business on the basis of  a. Nationality of buyers and sellers  b. Political system and risk  c .Currency used in business transactions  d. Mobility of factors of production  **OR**  Explain the scope of international business | **4** |
| **28.** | Staunch Ltd. is a well-known company in telecom sector in India. The company is committed to treat everyone fairly, with respect and dignity regardless of differences in positions , age, caste, creed , gender or otherwise. It endeavors to foster a participatory work environment where trust and confidence between team members is spontaneous. It not only abides by all the laws governing in India but is also fully committed to achieving and participating in every conceivable way in progress and integrity of the nation. It constantly reviews and revises all its print and electronic promotional materials like advertisements, brochures, etc. to make sure that they are clear, precise and free from any kind of misrepresentations. The company remains actively involved in social issues and activities. It maintains financial records and follows strict accounting control to ensure effective and efficient utilization of funds, thereby maximizing returns to their shareholders.  In context of the above case-  By quoting lines from the paragraph identify the different interests groups towards which the company is fulfilling its social responsibility. | **4** |
| **29.** | Niranjan deals in cosmetics on large- scale. He buys the goods in bulk directly from the manufacturers and supplies to the same shop. He does not deal directly with the end customers. Niranjan also provides financial support to manufacturers by making payment in advance while placing the order.  On the basis of the given information, answer the following questions-  a. In which type of business Niranjan is engaged?  b. Niranjan is serving as an important link between the two parties. Identify the two parties.  c. Discuss the services rendered by Niranjan to any one party identified in part (b). | **4** |
| **30.** | Puma stores are networks of retail shops owned and operated by Puma Company. These shops operate in different parts of country. One can easily identify these shops in any part of the country as they have the same appearance; even their interior is also identical. All the shops are supplied the goods from head office only and all the policies for all branches are made by head office only. Even store sells some goods at uniform prices.  a. State the type of retail store mentioned in above case.  b. State any three features of the same. | **4** |
| **31.** | Gaurav wants to start a wholesale business of stationary items. But he is hesitating as it will involve hindrances related to finding consumers, moving goods from place of production to market, storing goods because of time gap between production and consumption , risk of theft, fire, accidents, procurement of capital to finance above activities, providing information to the consumer about products, etc. He approaches his friend Dhruv to discuss his problem. Dhruv, who himself imports the electric appliances for the purpose of exporting them to other countries, advises Gaurav to carry on with his plan and explains to him various functions performed by the second limb of business, i.e., Commerce.  Dhruv elaborates on various advantages of ‘trade’ and ‘auxiliaries to trade’. After getting convinced by the advice given by Dhruv, Gaurav starts the business named Gaurav Ltd., and finds no major problems at all in converting his desire into an ongoing business. Gaurav gets his company registered under the Companies Act, 2013.  a. Trade may be broadly categorized into two categories. Name the category under which Gaurav is doing the wholesale business of stationary items.  b. Before starting the business, Gaurav was afraid of some hindrances which were removed by the functions of commerce. Name and explain that part of commerce which exclusively helps in the process of trading the goods and services.  c. External Trade may be classified into three types. Name and explain the type under which Dhruv was doing this business.  d. Name and explain the service which helps Gaurav to remove the hindrance of storing the stationary items.  e. Name and explain the service which helps Gaurav to remove the hindrance of place.  f. Which form of Organization has Gaurav selected?  **OR**  Mr. JK Suman is the owner of a business enterprise manufacturing leather bags. He was earning lot of profit and wanted to expand his business. He appointed Barry as his project head. Barry suggested to establish Paper Bags Unit in a tribal area as the government had banned plastic bags, since plastic led to pollution. It not only affects human beings but also the animals and nature as a whole. Opening a unit in tribal area would also generate employment for the people of that area. JK Suman appreciated him and accepted his proposal. He reinvested his profit in starting this new business. He appointed Hina, Sanjay , and Vikas as head of Sales, Accounts and Purchase departments respectively. (Sanjay was a differentely abled but a very intelligent person).  He paid good salaries and provided good working condition to his employees. His business earned a good reputation in the market in a short span of time.  On the basis of the given information about JK Suman , answer the following questions –  a. Explain five points of role of profit in business.  b. Which objectives of business are being pursued by JK Suman? | **6** |
| **32.** | Ramesh Lal operates an iron and steel business for last 25 years. His family is joint and has a lot of ancestral property. All the twenty family members are a part of this business. He is the eldest male member in the family. So he heads the business. Raju, his grandson was born a few days ago and he is also a member of the business.  On the basis of the given information about Ramesh Lal, answer the following questions  a. Which form of business is being undertaken by Ramesh Lal?  b. Explain any five features of the form of business identified in part (a).  **OR**  Explain any three types of partners in detail. | **6** |
| **33.** | ‘It is a permanent source of capital and is not redeemed during the life time of the company’. Explain any three merits and two demerits of the same. | **6** |
| **34.** | Identify the form of public sector enterprises in the following cases and explain any two features.  a. It is under the control of the concerned Minister of the department.  b. Minimum 51% of the paid up capital is held by the Government. | **6** |

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*